Practice Management, Dental Pharmacology & The Opioid Crisis

Saving Teeth and Placing Implants. Yes, you can do both.
Alan E. Fetner, DMD
January 12, 2019 8AM - 5PM & January 13, 2019 8AM - 12PM
Safety Harbor, FL

Practice Management
Maximize Patient Retention
Straight Talk about Overheard Issues
McKenzie Management
April 13, 2019 8AM - 5PM & April 14, 2019 8AM - 12PM
Fernandina Beach, FL

Straight Talk for the Clinical Dentist:
Pharmacology, Medically Compromised Patients & the Opioid Crisis
James L. Rutkowski, DMD, PhD
September 7, 8, 9, 2019 8AM - 12PM
Vancouver, BC, Canada

“Every dentist must be an expert in every phase of dentistry.”
John L. Woehler, D.D.S.
Dr. Alan Fetner graduated with his BS in Zoology from the University of Florida, 1976. He obtained his dental degree from the University of Florida in 1979. Prior to obtaining his certificate in Periodontics, Dr. Fetner was a general dental practitioner in Jacksonville, FL. He then returned to the University of Florida, College of Dentistry and received his certificate in periodontics in 1985 and has maintained a private practice in Jacksonville, FL since. He has held numerous faculty and consulting positions. He continues to act as a Master Speaker for Dentsply Ankylos Implant System, and has done so since 2009. Dr. Fetner is a Diplomat with the American Board of Periodontology, continues to lecture nationally and internationally, and has numerous publications.

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**Alan E. Fenter, DMD**

**Saving Teeth and Placing Implants. Yes, you can do both.**

Saturday, January 12, 2019, 8AM - 5PM  
Sunday, January 13, 2019, 8AM - 12PM  
Safety Harbor, FL

*Objectives: Participant will be able to better ascertain whether to extract or not extract teeth by utilizing advancements in technology and biologics making it easier to extract ailing teeth and replace them with implants. Participants will be introduced to “Pin Hole” periodontal technique, options on mucogingival surgery, laser vs conventional, GBR procedures vs block grafts.*

Dr. Alan Fetner graduated with his BS in Zoology from the University of Florida, 1976. He obtained his dental degree from the University of Florida in 1979. Prior to obtaining his certificate in Periodontics, Dr. Fetner was a general dental practitioner in Jacksonville, FL. He then returned to the University of Florida, College of Dentistry and received his certificate in periodontics in 1985 and has maintained a private practice in Jacksonville, FL since. He has held numerous faculty and consulting positions. He continues to act as a Master Speaker for Dentsply Ankylos Implant System, and has done so since 2009. Dr. Fetner is a Diplomat with the American Board of Periodontology, continues to lecture nationally and internationally, and has numerous publications.

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MCKENZIE MANAGEMENT  
**Success Proven Dental Management Solutions**

**McKenzie Management**  
Management of the Dental Practice  
Saturday, April 13, 2019, 8AM - 5PM  
Sunday, April 14, 2019, 8AM - 12PM  
Fernandina Beach, FL

*Topics & Objectives:*
  1. **Straight Talk about Overhead Issues**  
     avoid drowning in overhead, gain ability to control expenses that have been a potential impediment to funding retirement
  2. **Predicting Employee Success**  
     choosing the right employee, determine how much of a raise practice can afford
  3. **Maximize Your Patient Retention**  
     understand why patients do not return provide better customer service and communication to patients

McKenzie Management is one of the nation’s leading dental practice management and consulting firms with dentists across the U.S. and Canada since 1980. McKenzie Management provides knowledge, guidance and personalized systems that have propelled thousands of general and specialty practices to reach their potential.
Objectives:
1. Clinically significant epinephrine drug interactions
2. How to safely provide effective non-opioid analgesia
3. A safe and effective protocol for using glucocorticosteroids
4. How to manage Type I and Type II diabetic patients
5. The effective management of patients taking anticoagulants, antithrombotic, and antiplatelet agents
6. A logical and “pharmacologically sound” antibiotic protocol
7. How CPAP and BiPAP therapy affects oral health
8. The pathophysiology and recent “evidence-based” methodologies for treating/preventing BRONJ
9. Multimodal analgesia for the control of post-operative pain
10. The impact of the opioid crisis that prescribers are confronted with
Come and enjoy the Woehler Research Group in Safety Harbor, FL - Ferandina Beach, FL and Vancouver, BC, Canada
Woehler Research Group 1965 - 2016

- 1965 Cozumel, Mexico ................................................................. Oral Pathology
  Charles A. Waldron, D.D.S., M.D.S.
- 1966 Lake Atitlan and Guatemala City, Guatemala .................. Periodontology
  D. Walter Cohen, D.D.S.
- 1967 Cozumel, Mexico .............................................................. Orthodontial
  Albert T. Wiebrecht, D.D.S.H. • Peter Bimler, M.D., D.D.S.
- 1968 St. Croix, Virgin Islands ....................................................... Oral Surgery
  Major General Robert B. Shira
- 1969 Isla Mujeres, Mexico ......................................................... Restorative Dentistry
- 1970 Chihuahua City, Topolobamop & Copper Canyon, MX ....... Radiology, Pharmacology and Endodontia
  Albert G. Richards, M.S. • James W. Smudski, D.D.S., Ph.D. • Jacob B. Freedland, D.D.S.
- 1971 Barbados, British West Indies ............................................. How To Be Happy Through Middle-Age, Married and a Dentist
  Everett L. Shostrum, Ph.D. • Jack I. Rosenburg, M.A., D.D.S. • George R. Bach, Ph.D.
- 1972 SABBATICAL YEAR - from established format, Woehler Research Group members: spent a week at Esalen Institute,
  Big Sur, CA utilizing Jack I. Rosenburg, M.A., D.D.S., as seminar leader on approaches to personal growth. Sponsored a
  who lectured two weeks in Italy, France and Germany.
- 1973 Roatan Island, Honduras ..................................................... Economics in the Dental Practice of the Future
  Harvey B. Sarner, B.S., LLB. • Hans R. Sennholz, M.A., Ph.D. • Ferris M. Hoggard, Jr.
- 1974 San Jose, Costa Rica ........................................................ Oral Surgery
  Hypnosis and Mind Control in Dental Practice
  David A. Gouch, M.D. • Gerald E. Halker, D.D.S. • Joe B. McCawley • Emil V. Spillman, M.D. • Sheldon A. Rose
- 1975 San Andres Island, Colombia ............................................ New Dimensions in Functioning Anatomy and Physiology
  John C. McCarny, M.D. • Bob Barringer, M.D. • Sally Lynch Alyson • Ford Thomas Hanna, Ph.D.
- 1977 Morelia, Mexico ................................................................. Investing Your Time for Profit and Pleasure
  Stanley M. Bergman, Esq., C.P.A. • Patricia Garfield, Ph.D.
  Russ Burgess Gordon J. Christensen, D.D.S., M.S.D., Ph.D.
  Thomas W. Mumame, D.M.D., Arne G. Lauritzen, D.D.S.
- 1978 Portland and Astoria, Oregon ........................................... Twenty Years of Change and its Effect on Dentistry
  Robert J. Samp, M.D. • Grady Coates • Frank E. Kennedy, Ph.D., University of Oregon Dental School Staff
- 1979 Merida, Mexico ................................................................. Current Concepts of Periodontal Therapy
  Henry M. Goldman, D.M.D.
- 1980 Morelia, Mexico ................................................................. Oral Reconstruction and Occlusion
- 1981 Veracruz, Mexico ............................................................. How to Manage Practice and Self for Greater Prosperity
  Ralph B. King, Jr., D.D.S. • Martin L. “Bud” Schuman Bill Thaw
- 1982 Quebec City, Canada ......................................................... How to Flourish for the Rest of Your Life
  Paul S. Sills, D.D.S. • Donald Gratton, D.D.S.
- 1983 Runaway Bay, Jamaica ........................................................ Dentistry - The Bread & Butter Of It
  William C. Strupp, Jr., D.D.S. • General Surindar N. Bhaskar
  J. Marvin Reynolds, D.D.S. • Clarence L. Sockwell, D.D.S.
- 1984 San Jose, Costa Rica ........................................................ One of a Kind Explorations in Dentistry
  J.D. Salvatore A. Carpino, Esq. • Major General Robert B. Shira • Robert H. Griffiths, D.D.S.
1985
San Antonio, Texas ................................................................. Health in and Around Teeth - Into Retirement

1986
University of Edinburgh, Scotland .................................................. Maintaining Your Dental Practice on a Sophisticated Level
George A. Zarb, D.D.S., M.S. • Sam B. Holyroyd, D.D.S., M.S.
Tom M. Limoli, D.D.S., International Association of Oral Pathologists

1987
Victoria, British Columbia, Canada .................................................. Potpourri of General Dentistry
Donald Grafton, D.D.S. • Paul S. Sills, D.D.S.

1988
Parador El Guajataca, Puerto Rico .................................................. Feeling Comfortable in Dentistry
Miguel A. Garcia Molinari, D.D.S., LLB. • D. Cade Nelms, B.S., D.D.S., Ph.D., M.D.

1989
Oaxaca, Mexico ............................................................. Concepts and Techniques for Today’s Dentist

1990
Halifax, Nova Scotia, Canada ...................................................... The Materials, Know-How & Financial Reward for All Dentists

1991
Abaco, Bahamas ........................................................................... Dental Complexities of Our Times
Clifford W. Fox, Jr., D.D.S. • Jeffery P. Okesone, D.M.D. • Paul W. Johnson, D.D.S. • Dr. Gerard J. Chiche
Janet A. Yellowitz, D.M.D., M.P.H., R.D.H. • Allan H. Dana, M.B.A.

1992
Rapid City, South Dakota ........................................................... The Changing Face of Dental Care
William K. Bottomley, B.S., M.S., D.D.S., M.S. • Van R. Thompson, D.D.S., Ph.D.
Janet A. Yellowitz, D.M.D., M.P.H., R.D.H. • Allan H. Dana, M.B.A.

1993
New Orleans, Louisiana ................................................................. Your Dental Practice: Tune Ups and or Turn Overs
Carl M. Caplan, D.D.S., M.B.A. • Gunner Philipp Michael W. Freeny, M.S.W.
Michael Goldfogel, D.D.S. • Dr. Gerard J. Chiche

1994
West Palm Beach, Florida ......... A Moveable Feast In a Year of Study Around Teeth Inside Teeth, Balanced Function, Natural Looks

1995
Puerto Vallarta, Mexico .................................................................... Discoveries for a Robust Dental Practice into the 21st Century
Six leading dental implant manufacturers represented their respective implant products.

1996
Banff, Canada ................................................................................. Moving Your Practice Forward - Answers to Today’s Issues

1997
Tuttlegen, Germany ........................................................................... Keeping Pace with Technology: A Year of Participation with A View of Tomorrow

1998
Tamarindo, Costa Rica ...................................................................... A Potpourri of Learning

1999
Copper Canyon, Mexico ............................................................. Moving Your Practice Forward - Answers to Today’s Issues

2000
Montreal, Canada ................................................................................. Y2K Clinical Updates Are You Ready?
Julia Pompura, D.D.S. • Gordon Schwartz, D.D.S.

2001
Seattle, Washington ............................................................................ Concepts For The New Millennium

2002
Los Suenos, Costa Rica ...................................................................... Concepts for the progressive Dental Practice

2003
Jackson Hole, Wyoming ................................................................... Expanding The Dental Focus
The Woehler Research Group is the oldest continuously registered dental study club in the United States. Two thousand and fourteen marks the fiftieth year of providing relevant continuing education to its members and guests.

The Group offers, to selected guests, a yearly contract, which traditionally includes two weekend seminars of two days each, usually in Florida; and an annual fall meeting of three days at unique setting such as those listed in this brochure.

The Woehler Research Group is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing education programs of this program provider are accepted by the AGD for Fellowship/Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from January 1, 2018 to December 31, 2019.

Provider #: 215430

Continuing Education Program approved
FDA No. 50-5551 and AGD No. 215430

Coeur d’Alene, Idaho ..........................................................................................Practice Management, Aesthetic Dentistry and Endodontics

San Diego, California **“50th Anniversary Meeting”** ..................................................Helping Patients Using Exciting New Treatment
WOEHLER RESEARCH GROUP

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